



Pathway to the Future

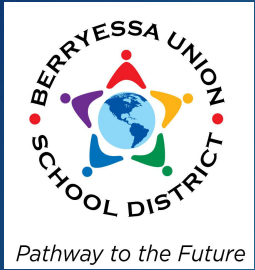
Berryessa Union School District Presentation

SESSION #3 COLLECTIVE BARGAINING WITH CTAB

MONDAY, APRIL 8, 2019

Presentation Goals:

- 1) To review our fiscal history, current budget trends, and the 2nd Interim budget to develop an understanding of the District's fiscal capacity;
- 2) To negotiate in good faith through a constructive and positive manner that results in a collaborative settlement.



Our History

BERRYESSA UNION SCHOOL DISTRICT

Competitive Total Compensation Increases Since 2015 - 2016

2015 - 2016

Salary Schedule Increase	4.0000%
Benefits Increase Effective 4/1/16	0.3812%
Total Compensation	4.3812%

2016 - 2017

Salary Schedule Increase	3.7500%
Benefits Increase Effective 4/1/16	1.5247%
Salary Schedule Restructured	2.0500%
2 Additional Work Days Paid Per Diem	1.1384%
Total Compensation	8.4631%

Competitive Total Compensation Increases Since 2015-16

2017 - 2018

Salary Schedule Increase	5.0000%
Benefits Increase Effective 4/1/16	0.6266%
Stipends (SLP, Psychologist, etc)	0.5613%
Total Compensation	6.1878%

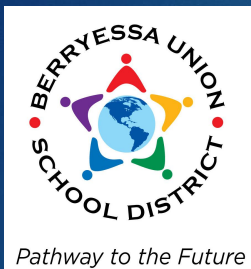
2018 - 2019

Salary Schedule Increase	2.5000%
2 Additional Work Days Paid Per Diem	0.9590%
Total Compensation	3.4590%

Total Compensation 2015-2019 **22.4911%**

Other Areas of Collective Progress

- ▶ 2015-16
 - ▶ Development of a separate Salary Schedule for School Psychologists.
 - ▶ Increase in class size overage payment for SDC teachers.
- ▶ 2017 - 18
 - ▶ Extended Day Kindergarten Program
 - ▶ Science Camp overnight compensation
 - ▶ Increase in Athletic Director stipend
 - ▶ Increase in RSP and SDC stipend
 - ▶ Class Size Overage Payments
- ▶ 2018 - 19
 - ▶ MOU - Initial Step Placement on Salary Schedule - Up to 20 years of credit for prior service

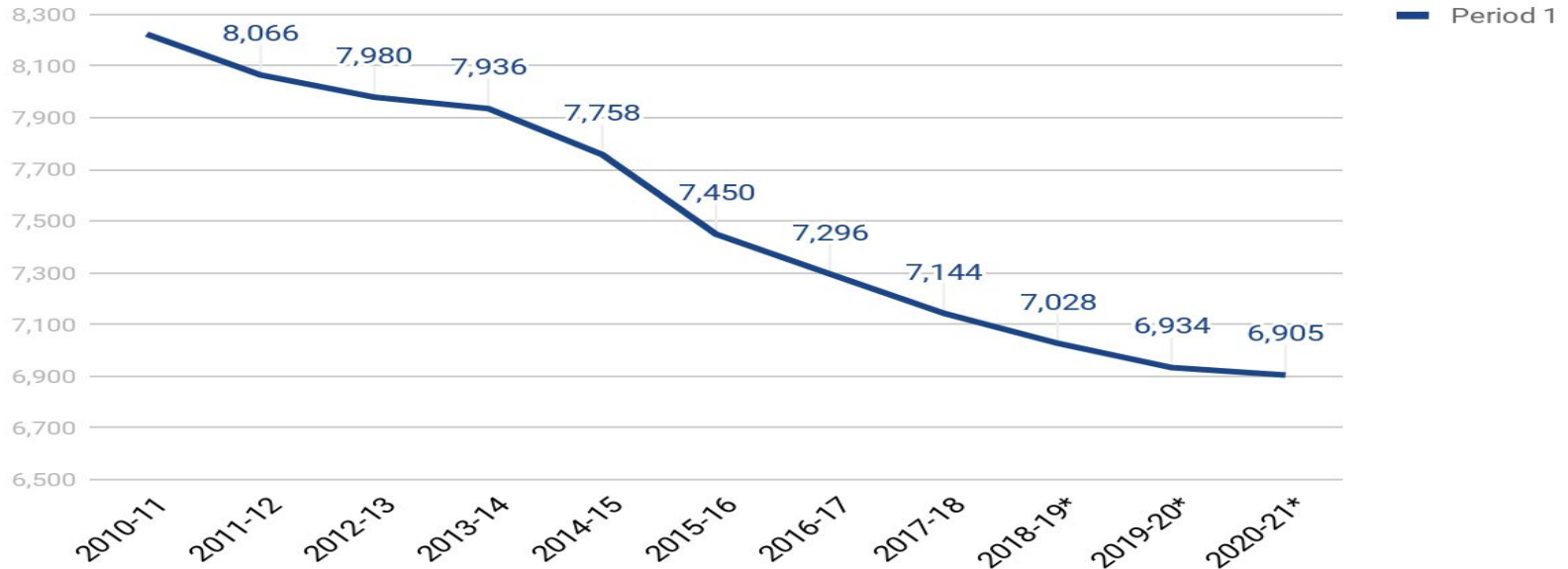


Our Challenges: Old & New

BERRYESSA UNION SCHOOL DISTRICT

Declining Enrollment

BUSD Enrollment Trend



Fully-Funded LCFF

During implementation, funding increases were a result of the combination of COLA and the gap closure percentage – which was the primary driver

As districts worked to reach their targets, the UPP of a district played a significant role in the amount of funding received

At full implementation, the gap closure funding is not provided

In a COLA-only environment, all districts receive the same percentage increase

Community Demographic Shifts

Demographic Changes

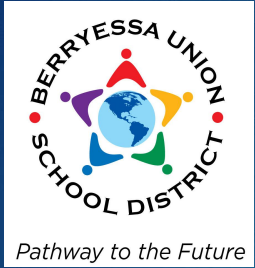
- The median home value in Berryessa is \$1,173,000. Requires new families to have a higher income level.
- Older sections of Berryessa impacted by low birth rates and high cost of living.
- The significant recent total enrollment decline occurred because much larger classes were graduating from eighth than incoming in kindergarten.

Impact

- ▶ Free & Reduced Lunch Rate drops below 55%
- ▶ Loss of Concentration dollars (\$800,000 per year) beginning in 2019-20
- ▶ 3 out of 6 Schools at risk of losing Title I funding support in near future (LV, SD, MMS)

Continued Contributions

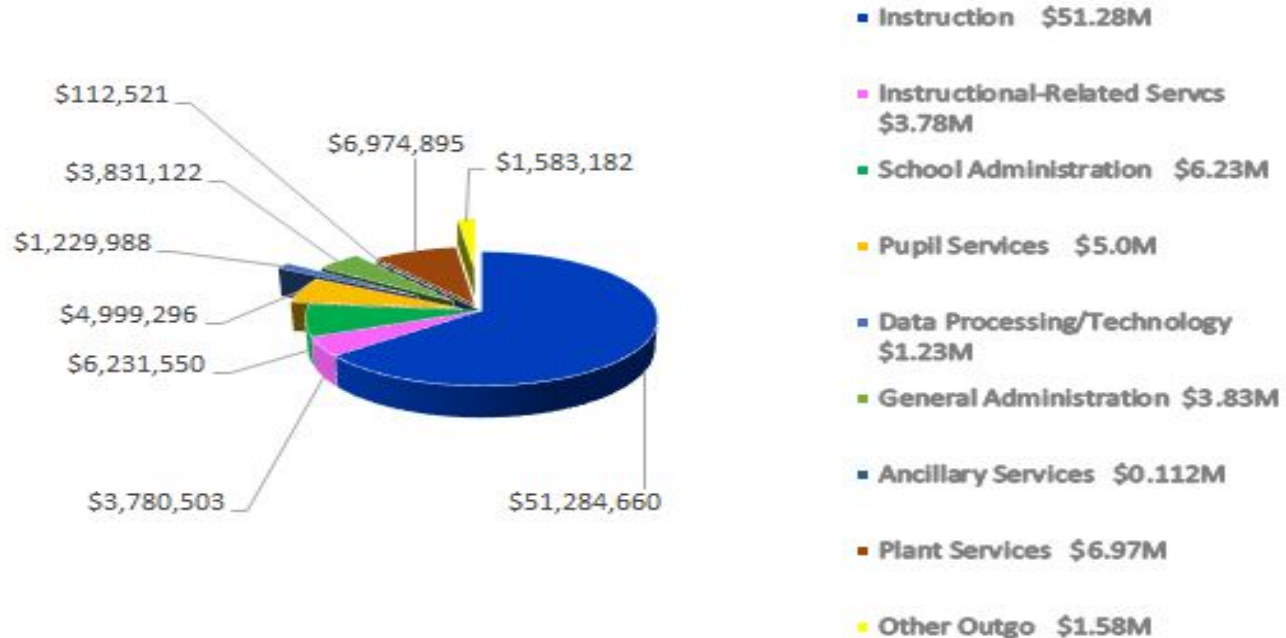
- ▶ Food Services
- ▶ STRS/PERS
- ▶ Special Education Services



Our Budget

BERRYESSA UNION SCHOOL DISTRICT

2018-19 Adopted Budget - Where the Dollars Are Budgeted



Fiscal 2018-/19 - 2nd Interim Unrestricted General Fund 01 - MYP

	2018-19	2019-20	2020-21
Total Revenue	\$ 68,083,198	\$ 68,017,420	\$ 68,611,121
Less Contributions	\$ (12,857,254)	\$ (12,796,854)	\$ (12,912,609)
Net Revenue	\$ 55,225,944	\$ 55,220,566	\$ 55,698,512
Total Expenditures (Transfer Out to Other Funds Included)	\$ 62,410,859	\$ 61,116,719	\$ 62,235,887
Net Incr/(Decr) to Fund Balance	\$ (7,184,915)	\$ (5,896,153)	\$ (6,537,375)
Beginning Balance	\$ 16,621,680	\$ 9,436,765	\$ 3,540,612
Est. Ending Balance Before Transfer In	\$ 9,436,765	\$ 3,540,612	\$ (2,996,763)
Transfer In	\$ -	\$ -	\$ 5,571,848
Est. Ending Balance After Transfer In	\$ 9,436,765	\$ 3,540,612	\$ 2,575,085
Value of 3% Reserve is:	\$ 2,470,096	\$ 2,433,016	\$ 2,464,847
Net LCFF in Total Revenue Above:	\$ 62,168,070	\$ 63,369,500	\$ 63,963,201

Fiscal 2018/19 - 2nd Interim Assumptions

	2018-19	2019-20	2020-21
Funded ADA (*Estimate)	6,929	6,847	6742*
Basis of Funding (current or prior year)	prior year	prior year	prior year
Unduplicated Pupil Count %	54.75%	54.24%	52.13%
Supplemental Grant	\$ 6,001,219	\$ 6,081,428	\$ 5,923,245
Concentration Grant	\$ -	\$ -	\$ -
On-Going Federal Revenue (Title I, II, III)	Flat	Flat	Flat
COLA %	3.70%	3.46%	2.86%
Step and Column Costs	Included in Budget	\$ 838,157	\$ 789,447
Incremental Increase STRS and PERS	Included in Budget	\$ 596,383	\$ 672,577
Routine Restricted Maintenance	\$ 2,060,000	\$ 2,060,000	\$ 2,060,000
Transfer to Other Funds (Fund 130, 140, 170)	\$ 622,869	\$ -	\$ -
QZAP Payment (9 more years after 2018-19)	\$ 530,000	\$ 530,000	\$ 530,000

Fiscal 2018/19 - 2nd Interim

Unrestricted General Fund 01

Changes to Est. Ending Fund Balance

	1st Interim	2nd Interim	Difference
Total Revenue	\$ 68,543,794	\$ 68,083,198	\$ (460,596)
Total Expenditure	\$ 62,735,307	\$ 62,410,859	\$ (324,448)
Total Other Financing			
Contribution to Restricted	\$ (12,922,525)	\$ (12,857,254)	\$ 65,271
Increase/(Decrease) to Fund Balance	\$ (7,114,038)	\$ (7,184,915)	\$ (70,877)
Est. Ending Fund Balance	\$ 9,507,642	\$ 9,436,765	\$ (70,877)

→ **Desired Outcome:**

To negotiate in good faith through a constructive and positive manner that results in a collaborative settlement.

- ❖ WE APPRECIATE THE OPPORTUNITY TO EXPLAIN THE DISTRICT'S PERSPECTIVE.
- ❖ WE BELIEVE THAT THROUGH COLLABORATION WE CAN ARRIVE AT A FAIR INCREASE THAT IS FISCALLY RESPONSIBLE IN BOTH THE SHORT AND LONG TERM.
- ❖ WE LOOK FORWARD TO WORKING WITH YOU IN THIS EFFORT.

QUESTIONS?

What questions do you
have regarding this
presentation?



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